



VVIP Infratech Limited

Earning Presentation H1 FY25

HALF YEARLY FINANCIAL HIGHLIGHTS (H1 FY2025)

Standalone (YoY)



Revenue

₹110.43

Crore

↑ 30.79%

EBITDA

₹16.93

Crore

↑ 22.54%

PAT

₹10.19

Crore

↑ 28.09%

Order book

₹673

Crore

↑ 41.50%

EBITDA Margin

15.24%

↓ 1.03%

PAT %

9.23%

↓ 0.20%

HALF YEARLY FINANCIAL HIGHLIGHTS (H1 FY2025)

Consolidated (YoY)



Revenue

₹170.92

Crore

↑ 41.09%

EBITDA*

₹33.75

Crore

↑ 85%

PAT*

₹17.51

Crore

↑ 55.78%

EBITDA Margin

19.63%

↑ 4.68%

PAT %

10.18%

↑ 0.96%

* Adjusting Minority Interest

Standalone Income Statement In Lacs

Particulars	Half Year Ended 30.09.2024	Half Year Ended 30.09.2023	Year Ended 31.03.2024	Year Ended 31.03.2023
Revenue from Operations	11,043.65	8,443.51	21,488.23	14,707.16
Operating Costs	9,414.96	7,109.36	18,837.84	13,182.05
Operating Profit	1,628.69	1,334.15	2,650.39	1,525.11
Other Income	64.62	47.54	151.66	110.29
Finance Costs	249.22	174.29	350.50	237.64
Depreciation and amortization	46.92	49.21	100.62	69.37
Profit Before Tax (PBT)	1,397.17	1,158.19	2,350.93	1,328.39
Less: Tax expense	377.47	361.60	650.44	382.93
Profit After Tax (PAT)	1,019.70	796.59	1,700.49	945.46



Consolidated Income Statement

In Lacs

Particulars	Half Year Ended 30.09.2024	Half Year Ended 30.09.2023	Year Ended 31.03.2024	Year Ended 31.03.2023
Revenue from Operations	17,092.13	12,114.48	28,352.92	20,889.94
Operating Costs	12,813.62	10,373.87	25,283.82	18,886.67
Operating Profit	4,278.51	1,740.61	3,069.10	2,003.27
Other Income	98.12	82.34	224.85	230.31
Finance Costs	271.03	176.69	404.98	269.57
Depreciation and amortization	77.64	65.54	154.85	99.20
Profit Before Tax (PBT)	4,027.96	1,580.72	2,734.12	1,864.81
Less: Tax expense	1,274.50	435.26	708.05	611.68
Less : Minority Interest	1,001.94	21.40	19.08	-327.28
Profit After Tax (PAT)	1,751.52	1,124.06	2,006.99	1,580.41

We have used summarized financials for presentation purpose.

Standalone Balance Sheet

Particulars In Lacs	Half Year Ended 30.09.2024	Year Ended 31.03.2024
Share Holder's Funds		
Net Worth	14174.29	7873.47
Non-Current Liabilities		
Long term Borrowings	615.72	407.23
Other Non-current Liabilities	1421.59	1492.72
Current Liabilities		
Short Term Borrowings	3108.20	2730.19
Trade Payables	2167.95	1944.92
Other Current Liabilities	985.57	915.46
Total Equity & Liabilities	22473.32	15363.99
Non-Current Assets		
Fixed Assets	321.44	281.90
Non-Current Investments	2325.35	2316.01
Other Non-Current Assets	2907.56	1413.13
Current Assets		
Inventories	4781.82	4300.45
Trade Receivables	5462.39	2617.62
Loans & Advances	1733.62	571.51
Cash & Cash Equivalents	4173.07	2919.25
Other Current Assets	768.07	944.12
Total Assets	22473.32	15363.99

We have used summarized financials for presentation purpose.



Consolidated Balance Sheet

Particulars In Lacs	Half Year Ended 30.09.2024	Year Ended 31.03.2024
Share Holder's Funds		
Net Worth	19495.57	11460.99
Non-Current Liabilities		
Long term Borrowings	8415.19	1565.63
Other Non-current Liabilities	3094.13	4074.11
Current Liabilities		
Short Term Borrowings	3557.12	2866.35
Trade Payables	3489.20	3206.82
Other Current Liabilities	6421.74	3555.35
Total Equity & Liabilities	44472.95	26729.25
Non-Current Assets		
Fixed Assets	1165.05	1153.46
Non-Current Investments	2842.61	3664.93
Other Non-Current Assets	2990.75	1531.95
Current Assets		
Inventories	15116.30	6938.11
Trade Receivables	11406.14	6522.45
Loans & Advances	4303.59	2563.35
Cash & Cash Equivalents	5611.07	3165.12
Other Current Assets	1037.44	1189.88
Total Assets	44472.95	26729.25

We have used summarized financials for presentation purpose.



Company Overview

VVIP Infratech Limited: Redefining Infrastructure With Passionate Progress

VVIP Infratech Limited (VVIP, The Company) is one of the infrastructure development company in India. The company is having more than 2 decades of experience in the field of execution and construction of various infrastructure facilities including Sewer Treatment Plants (STPs), Sewerage Network, water tanks and Reservoir, sector development works, electrical distribution, and sub-stations up to 33 kVA, Jal Jeewan Mission work etc.

VVIP has a team of seasoned engineers and technicians dedicated to delivering top-notch services. With the experienced team it has constructed several STPs using Sequential Batch Reactor (SBR) technology upto 56 MLD in the year 2013 and thereafter.

The company focuses on quality work, on-time delivery, and competitive pricing. It is well-positioned to play key role in the development of India's infrastructure sector, particularly in the area of STPs.



Key Facts | Empower Understanding

23
Years Of
Experience

04
Service
segments

165+
Team size

50+
Total
Projects
Delivered

11
Total On
Going
Projects

₹ 673
Crores
Order Book



Vision

We aim to be a leading infrastructure, construction, and real estate firm, prioritizing customer satisfaction and shareholder value. Our focus on innovative designs, top-quality materials, and relentless dedication to excellence drives our path to success.



Mission

We aspire to lead the infrastructure, construction, and real estate sectors in key Indian markets. Embracing change, we leverage cutting-edge technology for sustainable development.

*The above Data Is On the Basis OF KPIs.

Glimpse Of The Few Completed Projects

Achievements In Focus

Etawah- STP



Kasganj- STP



Shahjahanpur - STP



Glimpse Of The Few Completed Projects

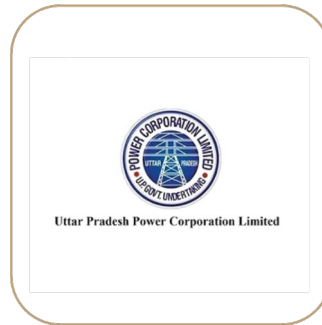
Achievements In Focus

Work	Location	Description	Amount (Rs. In Lacs)
Sewer Treatment Plant (STP) and Sewage Network	Govindpuram, Ghaziabad	56 MLD Sewage Treatment Plant and pumping station based on SBR Technology	6,100.00
	Madhuban Bapudham Ghaziabad	56 MLD Sewage Treatment Plant and pumping station based on SBR Technology	6,322.00
	Etawah, UP	21 MLD Sewage Treatment Plant and upgradation of existing network	12,000.00
	Mathura, UP	Sewerage Network	14,262.00
	Kasganj, U.P	15 MLD Sewage Treatment Plant and others	3,457.00
	Lucknow, U.P	Storm Water Reservoir, Drainage and Allied Work	8,448.00
Electrical (Distribution and Sub Station Work)	Meerut, U.P	33 KV Lines, Substations and Transformers installations and upgradation	13,652.00
	Roorkee, UK	Separation of Agricultural and Non Agricultural Feeders, 11 KV lines and Transformers	4,892.00
	Baghpat, U.P	Improvement, Strengthening & Augmentation of distribution for bringing down the T&D Losses	2,880.00
Sector Development Work	Ghaziabad	Sector Development work like Sewer, Drainage, Electrical Work, Internal Roads etc	4,707.00



Fostering Relationships

Client Collaborations in Focus



Client Presence

Uttar Pradesh, Uttarakhand, NCR Delhi & Other Northern Part Of India

Management Overview

Strategic Minds : Board of Directors & Key Management Team Insights



Mr. Praveen Tyagi
Promoter & Director



Mr. Vaibhav Tyagi
Managing Director



Mr. Vibhor Tyagi
Whole time Director



Mr. Man Mohan Goel
Non- Executive
Independent Director



Ms. Ruchika Jain
Non- Executive
Independent Director



Mr. Varun Agarwal
Non- Executive
Independent Director



Prashant Wahi
Chief Financial Officer

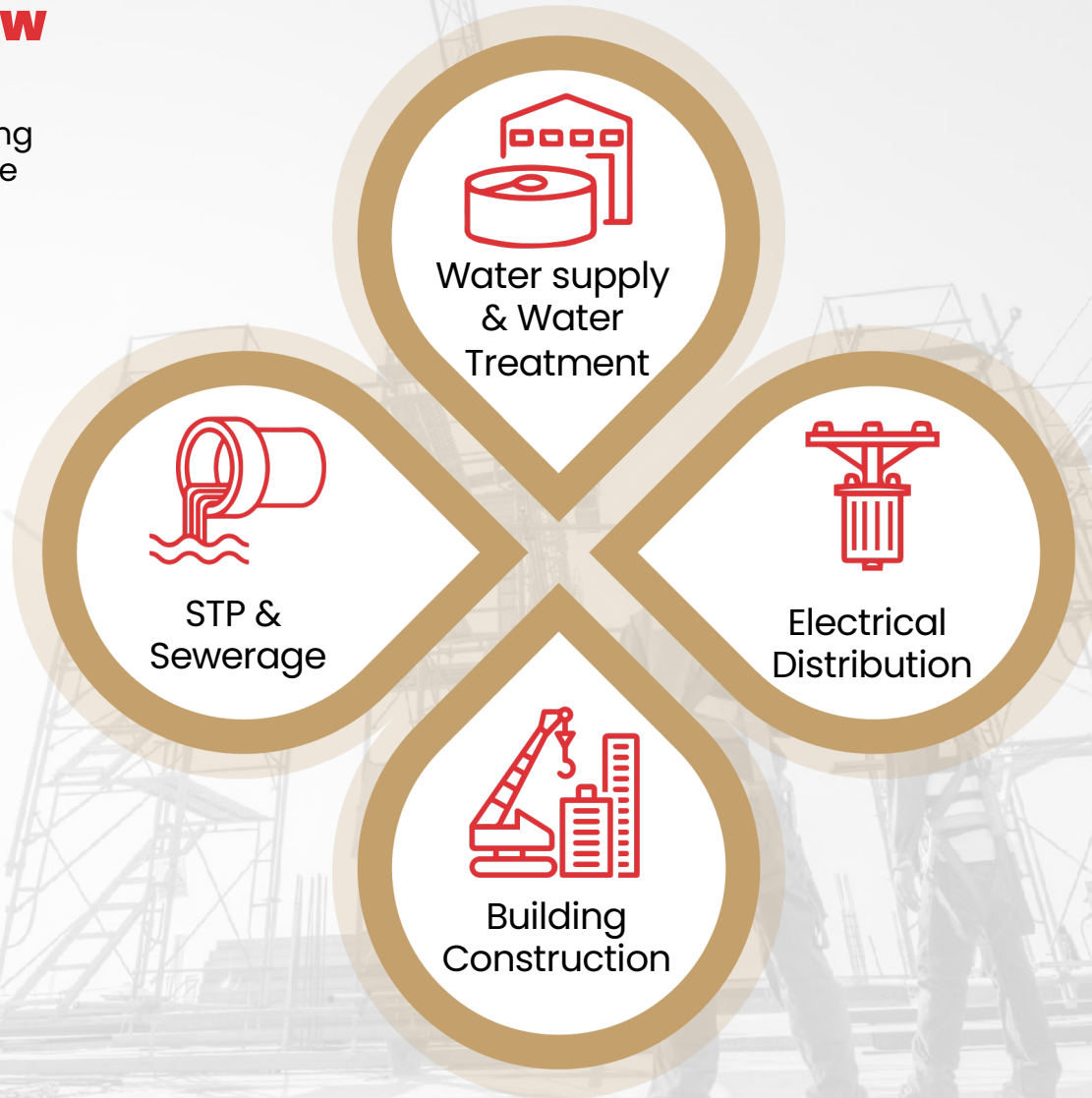


Ms. Kanchan Aggarwal
Company Secretary &
Compliance Officer

Business Overview

Business Horizons : Transforming Communities with Infrastructure Excellence

Infrastructure Projects



Project Glimpse

50+	Delivered
11	Ongoing
₹ 673 Crores	On Going worth

*The above data is as on 30th September, 2024

Broadening Vistas

Innovating Service Perspectives

Projects

Amount Involved (In ₹ Crores)

STP & Sewerage	₹ 182.53
Water supply & Water treatment	₹ 239.79
Electrical Distribution	₹ 155.79
Building Construction	₹ 95.34

Total Order Book

- STP & Sewerage
- Water supply & Water treatment
- Electrical Distribution
- Building Construction

*The order is as on 30th September, 2024

**Sewer Lines & Sewer
Treatment Plant**

**Water Supply &
Water Treatment Plant**

**Electrical Distribution
Sub Stations Up to 33 KVA**

Recent Developments

- VVIP Infratech Limited has been declared as L-1 in a 77 MLD Sewer Treatment Plant (STP) tender amounting to Rs. 72.16 Crores by Haryana Government, Engineer in Chief, Public Health Engineering Division in the city of Yamuna Nagar. The Company has been declared as L-1 and is in process to complete the various formalities of Execution of Final Agreement with the Department. In past, the company has executed maximum of 56 MLD Sewer Treatment Plant. This tender will help the company to enhance the technical qualification and being eligible for further larger STPs in the Country. Further this will help in creating the presence in the state of Haryana.
- The Subsidiary company of VVIP Infratech Limited, M/s Vibhor Vaibhav Infrahome Private Limited has entered into Registered Joint Development Agreement (JDA) dated October 09, 2024 with Land owner of Land Parcel admeasuring 20,000 Sq.Meter in Sector 12, Greater Noida (West), UP. The company will share the 29% of total Saleable Area with the Land Owners against the Sales Consideration of Land. Total Saleable Area in the Project is 12,05,187 Sq. ft. Expected Revenue from the Project to the company share is estimated at approximately Rs. 900 Crores over the next four years. The UPRERA Registration has been applied and expected to be received by end of this Month i.e. Nov-24.



Industry Overview

India's Construction Sector Forge Ahead

Innovating Progress

The construction market is expected to reach US\$ 1.42 trillion by 2027, expanding at a CAGR of 17.26% during the 2022-2027

India has to enhance its infrastructure to reach its 2025 economic growth target of US\$ 5 trillion.

India's population growth and economic development require improved transport infrastructure, including investments in roads, railways, and aviation, shipping and inland waterways.

Budget 2023-24 is complemented with the continuation of the 50-year interest-free loan to state governments for one more year to spur investment in infrastructure and to incentivize them for complementary policy actions, with a significantly enhanced outlay of ₹ 1.3 lakh crore (US\$ 16 billion).

Under the National Infrastructure Pipeline (NIP), projects worth Rs. 108 trillion (US\$ 1.3 trillion) are currently at different stages of implementation

In November 2022, National Investment and Infrastructure Fund (NIIF) is set up as a collaborative investment platform between the Government of India, global investors, multilateral development banks (MDB) and domestic financial institutions to facilitate investment across multiple sectors in India through an India Japan Fund.

For FY24, the budgetary allocation for the Ministry of Development of North-eastern Region stood at Rs. 5892 crore (US\$ 711 million).

Under Budget 2023-24, capital investment outlay for infrastructure is being increased by 33% to Rs.10 lakh crore (US\$ 122 billion), which would be 3.3 per cent of GDP and almost three times the outlay in 2019-20.

Under Budget 2023-24, Infrastructure Finance Secretariat is being established to enhance opportunities for private investment in infrastructure that will assist all stakeholders for more private investment in infrastructure, including railways, roads, urban infrastructure, and power.

Source: Infrastructure Development in India: Market Size, Investments, Govt Initiatives | IBEF



Sewage & Water Treatment Industry Outlook

From Filth To Freshness

The India Water And Wastewater Treatment Technology Market size is estimated at USD 1.02 billion in 2024, and is expected to reach USD 1.71 billion by 2029, growing at a CAGR of 10.78% during the forecast period (2024-2029).

India, ranking third in coal production globally, faces challenges in wastewater treatment due to extensive water use in mining. Clarifiers and disposable filtration gear are key for solid treatment.

The pandemic disrupted mining operations in 2020, impacting adoption of newer solid treatment equipment.

In FY 2021-2022, Swachh Bharat Mission-Urban 2.0 is estimated to cost INR 1,41,600 crores (~USD 18.998 billion), with the Indian government contributing INR 36,465 crores (~USD 4.892 billion).

Other funding sources, including public/private sector CSR and external assistance, will cover the remaining costs. This allocation encompasses funds for water and waste water treatment nationwide.

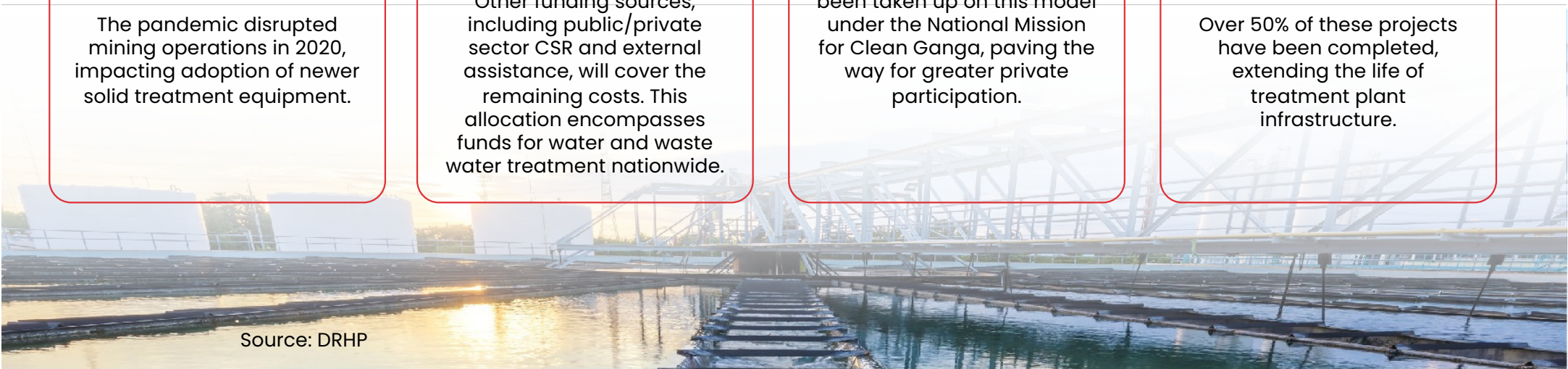
The Hybrid Annuity Model (HAM) is emerging as a key means of project implementation in the wastewater treatment sector.

A number of projects have been taken up on this model under the National Mission for Clean Ganga, paving the way for greater private participation.

Under the Namami Gange program, the government is rehabilitating over 170 sewage infrastructure projects, including creating 5,300 MLD of STP capacity and laying 5,200 km of sewerage network.

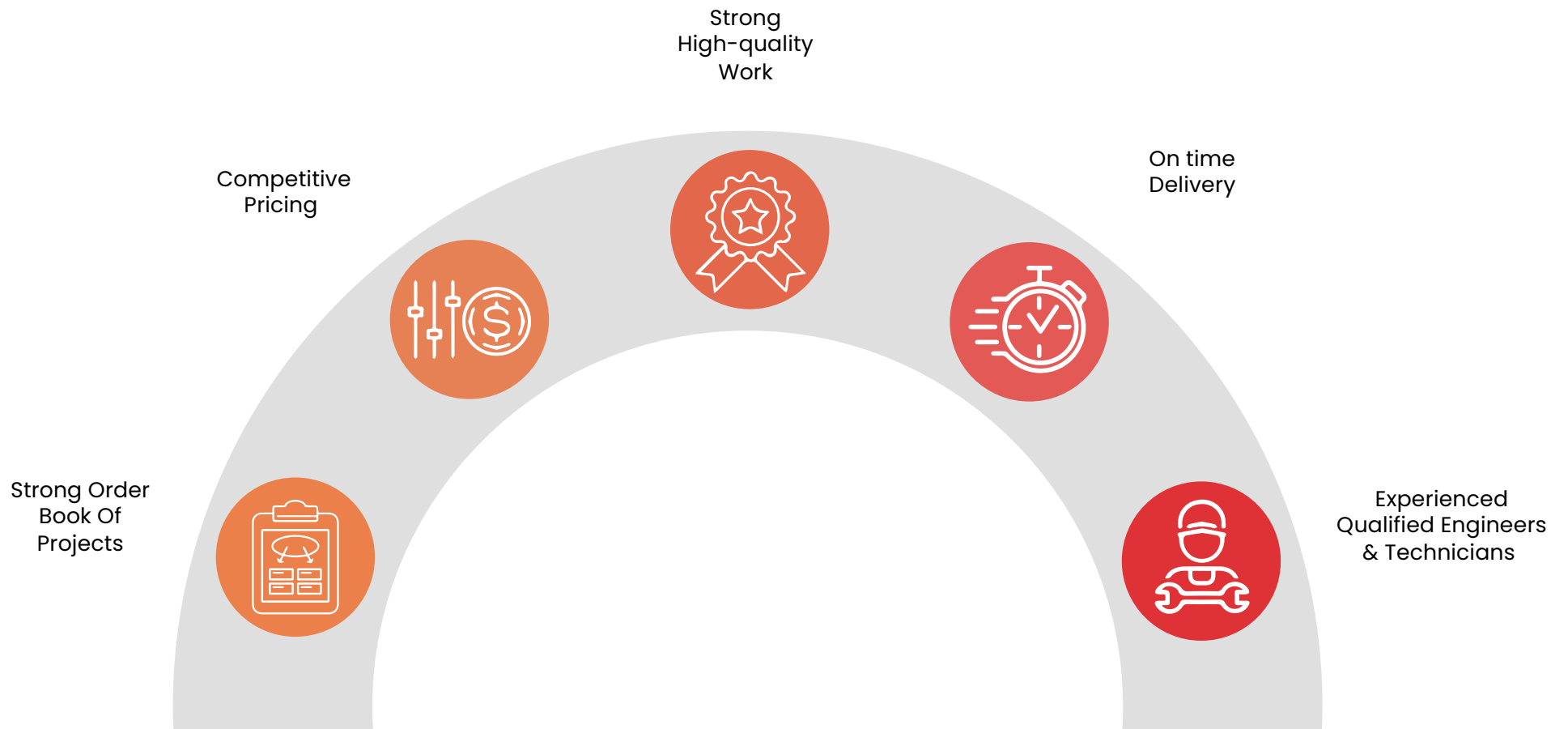
Over 50% of these projects have been completed, extending the life of treatment plant infrastructure.

Source: DRHP



The way forward

Competitive Strengths: Driving Performance, Inspiring Confidence



SWOT Analysis



Strengths

- Central and State Governments focus on the Infrastructure Development
- Growing Urbanisation therefore increasing need of developed Infrastructure
- Governments focus on the development of Rural Infrastructure like Sewer, Potable Water, Electricity in Rural Areas of India
- Better Economic Growth Rate in India
- Availability of Manpower force in India

Igniting The Growth



Weaknesses

- Infrastructure development is based on the Government Policies and Procedure
- Tendering through competitive bidding
- Unskilled Manpower
- Delays in Execution due to local issues and Land availability by Government



Opportunities

- Continued Government Spending with increase in every budget
- Strengthening Real Estate Developments in Urban and Rural India
- Robust Development in Infrastructure Sector
- Development in Railway Sector
- Robust Development in Road Sector
- Growing focus towards Renewable
- Energy and Rural Electrification



Threats

- Volatility in raw material prices
- Time and cost overrun due to delay in getting clearances
- Environment Preservation
- Quality related challenges
- Delays due to Natural Disaster and Calamities

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**Thank
you**

